

Key Themes	Outcome Based Specifications	Program Priorities & Strategic Outcomes	Vendor Support and Contribution to the Cardiac Program Mission and (2016-2021) Strategic Directions			Supplier Response
			Outcome Weighting	Supplier Score	Rated Questions	
Value for Money & Economic Outcomes	<i>Achieve economic efficiencies and better value for money for SRHC by procuring not just cost effective individual devices / consumables, but total solutions that do not disadvantage the SRHC cardiac program in government funding allocations, i.e. QBP and HBAM.</i>	<ul style="list-style-type: none"> • Endowment Chairs - Research & Education • Genetics Program – Counselling with geneticist with cardiac expertise, biomarker evaluations/ labs • Naming Opportunities • Heart Function Clinic Partnerships / Program Support • Ultimate patient experience improvements including transition points and follow up 			1) Describe how your overall solution will benefit the cost per case and optimize profit margins within the funding envelope for the cardiac program.	
					2) Outline how your solution reduces/optimizes the "total life-cycle cost" for related devices and/or equipment used in the Cardiology Program?	
					3) Describe how your solution will support and/or contribute to the Cardiac Program(2016-2021) Strategic Directions as relating to our goal of enhancing our "research and education" capability	
					4) Describe how your solution will support and/or contribute to the Cardiac Program (2016-2021) Strategic Directions as related to "Transformative Fiscal Accountability" goal, and specifically how we can achieve our goal of better value for money	
Innovation Value & Technological Outcomes	<i>Further build on the innovation capacity and capability of SRHC's Cardiac subspecialty programs and the Cardiac program as a whole in Order to maintain and enhance SRHC's</i>	<ul style="list-style-type: none"> • Innovation Fund • Innovative Partnership Propositions – eg. profit sharing, trade-offs for lower margins 			5) What innovative opportunities/initiatives are included in your proposal that would impact more than one of the sub-specialty areas or the cardiac program as a whole?	
					6) Do you have any new technologies or R&D initiatives in your pipeline, which have program wide application, which SRHC could trial in the next 1 to 2 years?	
					7) Describe how your solution will support and/or contribute to the Cardiac	

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	<i>national and international status as a leading-edge cardiac care program and early adopter of Technological innovation.</i>	<ul style="list-style-type: none"> • Research Infrastructure Fund • Other: Cardiac Rehab - Centre of Excellence, Partnership Opportunities • Nurse Practitioners/ RN First Assist/Supportive Programs • Remote Monitoring Devices / Systems / Processes • Clinical Expertise Collaboration, Sharing Intellectual Property • Other: Clinics in community (Wellness, HT, Chronic) - Phase 1 and phase 2 clinical trial Involvement 			Program(2016-2021) Strategic Directions as related to our goal of enhancing our "Innovation" capability	
					8) What type of partnerships could be established to promote innovation?	
Operation Value & Organizational Outcomes	<i>Enhance the operational capacity and performance outcomes of SRHC's cardiac subspecialty programs, the cardiac program and hospital as a whole in specific and quantifiable ways through improved clinical and program cost efficiencies, better business processes, IT and support systems.</i>				9) Does your portfolio include products or services which would make the Cardiology Program more efficient/effective?	
					10) Describe how your solution will support and/or contribute to the Cardiac Program (2016-2021) Strategic Directions as relating to our goal of improved "Integration, Collaboration and Partnerships" with health care organizations and private enterprise	
					11) Provide examples, if any, of systems/processes that you have implemented in a cardiology setting that have had a broad impact in the last 3 years?	
					12) Provide examples of how your company will show its flexibility in value outcomes as program opportunities change and evolve?	
Patient Values &	<i>Ensure patients have the best possible</i>			13) Describe how your solution would improve the current level of care for cardiac patients and improve the patient experience?		

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Clinical Outcomes	<i>experience and raise the level and quality of care provided to cardiac patients while at the same time, improving the clinical outcomes of the cardiac subspecialty programs and the cardiac program as a whole.</i>	<ul style="list-style-type: none"> • Showcasing SRHC Cardiology Expertise, Beta-Center Establishment • Other: 			14) Outline how clinical outcomes for cardiac patients would be affected by your proposed solution would be improved by your solution.	
					15) Describe how your solution will support and/or contribute to the Cardiac Program (2016-2021) Strategic Directions as relating to creating the "Ultimate Patient Experience"	